



Bart Fanelli

Founder

An experienced sales executive, field operator and executive advisor with a proven track record of building successful GTM organizations, Bart has served in leadership roles with OutSystems, Splunk and BMC Software, leading teams of more than 275 employees within businesses with more than \$1.5 billion in revenue. Bart was featured in a 2017 Harvard Business Review article and is an accomplished co-author of “The Success Cadence.” His latest venture is Skillibrium, a platform designed to help go-to-market organizations grow together – individually, as teams and as an organization. In addition, Bart was recently featured in Authority Magazine and HR Daily Advisor.

Available for interviews, podcasts, webinars and speaking opportunities.

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